

THIS ANNOUNCEMENT CONTAINS INSIDE INFORMATION FOR THE PURPOSES OF REGULATION 11 OF THE MARKET ABUSE (AMENDMENT) (EU EXIT) REGULATIONS 2019/310

19 February 2024

**Sabien Technology Group Plc**  
("Sabien", the "Company" or the "Group")

**Unaudited Interim Results for the six months ended 31 December 2023**

Sabien Technology Group plc (AIM: SNT), the company focused on a green aggregation strategy, today announces its unaudited interim results for the six-month period ended 31 December 2023 (the "Period"). Comparative figures are shown for the comparable period in the previous financial year unless otherwise stated:

**Financial highlights**

		6 months to 31 December 2023 Unaudited	6 months to 31 December 2022 Unaudited	Year to 30 June 2023 Audited
Sales revenue	£'000	369	238	1,098
Sales orders received	£'000	386	212	1,136
Sales invoices raised	£'000	320	189	1,118
Gross profit margin	%	62	51	64
Net loss after tax	£'000	(371)	(437)	(702)
Cash at end of period	£'000	176	354	436

**Executive Chairman's Statement**

It is very pleasing to report interim results which so clearly demonstrate progress. Revenue growth of 55% highlights the success of M2G in both raising awareness and innovating within its core product suite. That this translated into an 88.4% improvement in gross profit validates this strategy. The 82% increase in orders received underpins my confidence in further growth.

This confidence extends to the development of b.grn. Our recent progress in the US has brought the generation of a positive return much closer. Like M2G before it, b.grn's concept requires wider awareness of the benefits in order to secure its growth. I am in no doubt that such awareness is more likely to be achieved within US markets and that US awareness will drive adoption in Europe.

### M2G Business

M2G has continued to outperform its KPIs through the first half of the current financial year. Specifically, it has achieved significant progress in raising awareness of its products' benefits within a disparate range of customers. The consequent growth in sales, billings, and orders is a testament to both M2G's concept and its ability to innovate within this space.

M2G Cloud Connect has assisted customers in saving 1.41 million KgCO<sub>2</sub> in just one year. As Cloud Connect is rolled out to US markets, it is expected that these savings will increase further. M2G Evo is in the final stages of development and is on the verge of CE and UL testing, the successful conclusion of which will allow a wide launch. In addition, M2G Evo will allow Sabien to access additional supply chains due to the use of common components. This should reduce the cost of the product, thereby increasing gross margin.

For the six months ended 31 December 2023, Sabien recognised M2G revenue of £0.37m, an increase of over 1.5x on the comparative period (£0.24m). To 16 February 2024, Sabien has received orders in excess of £0.50m, an increase of over 2x on the comparative period (£0.25m); and has invoiced £0.35m, an increase of over 1.3x on the prior year (£0.27m). Recent orders include an order from a new channel partner of £0.07m.

### COF / b.grn Business

Sabien confirms that its affiliate company, b.grn Group Limited ("**b.grn**"), is participating in a consortium of green energy and sustainability companies to establish a resource cluster within a large, fast growing, environmentally conscious, US city (the "**City**") which has approved this announcement. A Mayor-led initiative established a global competition process more than two years ago, and the successful responding group was selected in late December 2023. Under this initiative, through an agreement with the project developer, b.grn will have the potential to construct and operate the first US-based installation of COF technology on a site leased from the City. The installation will process plastic waste both provided by the City and sourced from private enterprises. b.grn envisions that the offtake products from the proposed plant will be consumed within the City.

It is anticipated that this project, which is expected to be announced by the City no later than Q3 of 2024, will attract significant funding and will be a blueprint for wider technology adoption in the US and internationally. Under existing contracts, Sabien will benefit for both sales commissions on the supply of equipment to the project and a share of operational profits generated by b.grn.

To drive the successful launch of this project the services of a circular economy industry leader and former public company CEO have been secured to lead negotiations with the City. An LOI/MOU detailing high level business terms between the City, b.grn and other consortium members is likely to be signed and announced in the next Quarter with an established contract or contracts to be signed and announced no later than Q4 2024. It is likely Sabien will need to invest in the initial administrative enablement of this project to ensure the necessary external development funding is secured.

### Proton Technologies Canada Inc. and Aeristech investment

Sabien is not focusing on these partners currently and there is no further update since the 2023 annual report.

### Parris Group Loan

Sabien currently has a funding requirement to bridge the timing of the significant M2G order conversion into revenue, as well as requirements to complete the M2G Evo development and continue with the COF/b.grn project.

To fund this requirement, my family company, Parris Group Limited (“PGL”), has made a £0.2m debt facility available to Sabien.

The loan facility (the “**New Loan**”) follows a previous PGL 12-month arrangement, announced in March 2022, for £209,302.33, of which £5,135 including accrued interest remained outstanding as at 31 December 2023.

The key terms of the New Loan are as follows:

- Up to £200,000;
- Interest rate of 12% per annum;
- Interest payable quarterly;
- Repayable by agreement with the Sabien board of directors for an initial period of 12 months unless replaced by another debt facility, afterwards on demand; and
- Unsecured.

### Summary

Against a turbulent background, Sabien has made considerable positive progress in the first half of the current financial year. It has delivered and developed such that further progress is more likely.

M2G has exceeded expectations; generating revenue at lower cost, winning orders across geographies, and innovating within its product suite. b.grn has achieved another milestone in its development trajectory. The expected signing of terms with a US city will bring revenue generation closer and provide a high-profile platform from which to raise awareness and adoption elsewhere.

I have argued that Sabien’s development will not be linear. I remain of this view, but I am now more confident that our businesses’ growth prospects are not dependent on the economic environment. Our challenge is to raise awareness and having done so, to deploy successfully.

The scale and scope of our development is in our hands. I believe that we have demonstrated this ability in our first half results. I am confident that it will remain the case and that further growth is in prospect.

### **Richard Parris**

Executive Chairman

19 February 2024

### **Related Party Transaction**

Parris Group Ltd is a Company controlled by Richard Parris, the Executive Chairman of the Company, and his family. The Board, other than Mr Parris, considers, having consulted with Allenby Capital Limited, the Company's nominated adviser, that the terms of the New Loan are fair and reasonable insofar as its shareholders are concerned.

For further information:

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**Sabien Technology Group Plc**

**Unaudited Condensed Group Statement of Comprehensive Income for the period ended 31 December 2023**

	Notes	6 months to 31 December 2023 Unaudited £'000	6 months to 31 December 2022 Unaudited £'000	Year to 30 June 2023 Audited £'000
<b>Revenue</b>		369	238	1,098
Cost of Sales		(141)	(117)	(394)
Gross Profit		228	121	704
Administrative expenses		(597)	(676)	(1,331)
Exceptional item		-	-	-
<b>Operating loss</b>		<b>(369)</b>	<b>(555)</b>	<b>(627)</b>
Other income		-	100	1
Finance cost		(4)	(3)	(7)
Finance income		2	-	3
Impairment loss		-	-	(99)
Loss before tax		(371)	(458)	(729)
Tax credit		-	21	27
<b>Loss for the period attributable to equity holders of the parent company</b>		<b>(371)</b>	<b>(437)</b>	<b>(702)</b>
<b>Other comprehensive income for the period</b>		<b>-</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income for the period</b>		<b>(371)</b>	<b>(437)</b>	<b>(702)</b>
Loss per share in pence - basic	3	(1.71)p	(2.12)p	(3.59)p
Loss per share in pence - diluted	3	(1.71)p	(2.12)p	(3.59)p

## Sabien Technology Group Plc

### Unaudited Condensed Group Statement of Financial Position as at 31 December 2023

	Notes	31 December 2023 Unaudited £'000	31 December 2022 Unaudited £'000	30 June 2023 Audited £'000
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant and equipment		1	2	1
Other intangible assets		155	126	112
Investments		382	300	382
<b>Total non-current assets</b>		<b>538</b>	<b>428</b>	<b>495</b>
<b>Current assets</b>				
Inventories		114	45	79
Trade and other receivables		37	454	202
Cash and cash equivalents		176	354	436
<b>Total current assets</b>		<b>327</b>	<b>853</b>	<b>717</b>
<b>TOTAL ASSETS</b>		<b>865</b>	<b>1,281</b>	<b>1,212</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Current liabilities</b>				
Trade and other payables		542	289	500
Borrowings		39	39	39
<b>Total current liabilities</b>		<b>581</b>	<b>328</b>	<b>539</b>
<b>Non-current liabilities</b>				
Borrowings		54	91	72
<b>Total non-current liabilities</b>		<b>54</b>	<b>91</b>	<b>72</b>
<b>EQUITY</b>				
Equity attributable to equity holders of the parent				
Share capital	4	3,563	3,563	3,563
Other reserves		4,018	4,014	4,018
Retained earnings		(7,351)	(6,715)	(6,980)
<b>Total equity</b>		<b>230</b>	<b>862</b>	<b>601</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>865</b>	<b>1,281</b>	<b>1,212</b>

**Sabien Technology Group Plc**

**Unaudited Condensed Group Cash Flow Statement for the period ended 31 December 2023**

	6 months to 31 December 2022 Unaudited £'000	6 months to 31 December 2022 Unaudited £'000	Year to 30 June 2023 Audited £'000
<b>Cash flows from operating activities</b>			
Loss after taxation	(371)	(437)	(702)
Adjustments for:			
Depreciation and amortisation	31	31	64
Impairment loss on investments	-	-	99
Foreign currency reserve movement	1	5	6
Taxation	-	(21)	(27)
Finance cost	4	3	7
Less movement in interest accrual	-	(2)	(1)
Decrease / (increase) in trade and other receivables	166	(62)	29
Increase in inventories	(35)	(4)	(39)
Increase / (decrease) in trade and other payables	40	(207)	12
<b>Net cash outflow from operating activities</b>	<b>(164)</b>	<b>(694)</b>	<b>(552)</b>
<b>Cash flows from investing activities</b>			
Investments acquired	-	(100)	(89)
Purchase of intangible assets	(74)	(6)	(24)
Loan advance to associated undertaking	-	-	(37)
Research and development corporation tax refund	-	-	27
<b>Net cash used in investing activities</b>	<b>(74)</b>	<b>(106)</b>	<b>(123)</b>
<b>Cash flows from financing activities</b>			
Repayment of borrowings	(18)	(18)	(36)
Interest paid	(4)	(2)	(6)
Proceeds from share issues	-	600	600
Share issue costs	-	(20)	(20)
<b>Net cash (used in) / generated by financing activities</b>	<b>(22)</b>	<b>581</b>	<b>538</b>
Net decrease in cash and cash equivalents	(260)	(219)	(137)
Cash and cash equivalents at beginning of period	436	573	573
<b>Cash and cash equivalents at end of period</b>	<b>176</b>	<b>354</b>	<b>436</b>

**Sabien Technology Group Plc**

**Unaudited Condensed Group Statement of Changes in Equity as at 31 December 2023**

	Share capital	Share premium	Other reserves	Retained earnings	Total equity
	£'000	£'000	£'000	£'000	£'000
<b>Balance at 1 July 2022</b>	<b>3,354</b>	<b>3,543</b>	<b>1</b>	<b>(6,278)</b>	<b>620</b>
Loss for the period 1 July 2022 to 31 December 2022	-	-	-	(437)	(437)
Share issue	209	488	-	-	677
Share issue costs	-	(20)	-	-	-
Foreign exchange variance	-	-	2	-	2
<b>Balance at 31 December 2022</b>	<b>3,563</b>	<b>4,011</b>	<b>3</b>	<b>(6,715)</b>	<b>862</b>
Loss for the period 1 January 2023 to 30 June 2023	-	-	-	(265)	(265)
Warrants lapsed	-	10	(10)	-	-
Foreign exchange variance	-	-	4	-	4
<b>Balance at 30 June 2023</b>	<b>3,563</b>	<b>4,021</b>	<b>(3)</b>	<b>(6,980)</b>	<b>601</b>
Loss for the period 1 July 2023 to 31 December 2023	-	-	-	(371)	(371)
<b>Balance at 31 December 2023</b>	<b>3,563</b>	<b>4,021</b>	<b>(3)</b>	<b>(7,351)</b>	<b>230</b>



## Sabien Technology Group Plc

### Notes to the Financial Statements for the period ended 31 December 2023

#### 1. Accounting policies

The interim financial information has not been audited or reviewed by the auditors and does not constitute statutory accounts for the purpose of Sections 434 and 435 of the Companies Act 2006.

The financial information in this document has been prepared using accounting principles generally accepted under International Financial Reporting Standards and is consistent with those used in the preparation of the most recent annual financial statements.

These interim financial statements for the six-month period ended 31 December 2023 have been prepared using the historical cost convention, on a going concern basis and in accordance with applicable UK adopted International Financial Reporting Standards.

The financial statements for the year ended 30 June 2023 have been delivered to the Registrar of Companies and filed at Companies House and the auditors' report on those financial statements was unqualified. The auditors' report did not contain a statement made under Section 498(2) or Section 498(3) of the Companies Act 2006.

#### 2. Segmental reporting

Based on risks and returns, the directors consider that the primary reporting business format is by business segment which is currently just the supply of energy efficiency products, as this forms the basis of internal reports that are regularly reviewed by the Company's chief operating decision maker in order to allocate resources to the segment and assess its performance. Therefore, the disclosures for the primary segment have already been given in interim financial information. The secondary reporting format is by geographical analysis by destination. Non-UK revenues amounted to £2k which were less than 1% of total revenues for the period.

During the period, sales to the Group's largest customers were as follows:

	Sales revenue	% of total revenue
	£'000	
Customer 1	196	53
Customer 2	47	13
Customer 3	31	8
Customer 4	18	5

### 3. Loss per share

The calculation of the basic loss per share is based on the loss attributable to the ordinary shareholders, divided by the weighted average number of shares in issue in the period.

	<b>6 months to 31 December 2023 Unaudited £'000</b>	<b>6 months to 31 December 2022 Unaudited £'000</b>	<b>Year to 30 June 2023 Audited £'000</b>
Loss for the period	(371)	(535)	(702)
Basic and Diluted:			
Weighted average number of shares in issue	21,695,168	20,532,668	20,651,081
Loss per share – basic and diluted	(1.71)p	(2.12)p	(3.59)p

### 4. Share capital

The Company's issued Ordinary share capital is:

	<b>Amount £'000</b>	<b>No. of New Ordinary Shares of 3p each</b>	<b>No. of Deferred Shares of 4.5p each</b>	<b>No. of New Deferred Shares of 0.49p each</b>
Allotted, called up and fully paid:				
At 31 December 2023	3,563	21,695,168	44,004,867	190,254,867
At 30 June 2023	3,363	21,695,168	44,004,867	190,254,867
At 31 December 2022	3,563	21,695,168	44,004,867	190,254,867

## 5. Share options and warrants

At the period end date, the following options had been granted:

<b>Grant date</b>	<b>Number of instruments</b>	<b>Exercise price</b>	<b>Contractual life of instruments</b>
31 October 2014	117	£163.5	October 2024

At the period end date, there were no warrants outstanding (31 December 2022: 1,675,349, 30 June 2023: nil).

In February 2023, 1,675,349 outstanding warrants expired.

## 6. Seasonality

The business of the Group is not seasonal.